

Massachusetts Group Conversion Guaranteed Issue Nongroup Membership ¹
as of December 31, 2003

Non Group Membership Total Members	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03	Members as of 12/31/03
Celtic Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Connecticut General Life Insurance Company	Medical	0	0	0	0	1	0	0	0	15	1	3	0	4	0	24
Great-West Life and Annuity Insurance Company	Medical	0	0	0	0	0	0	0	0	3	0	2	0	0	0	5
GE Group Life Assurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	Medical	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
UniCARE Life and Health Insurance Company	Medical	2	0	1	0	6	0	4	5	12	0	3	4	5	6	48
Total Members		3	0	1	0	7	0	4	5	30	1	8	4	9	6	78
2003 Massachusetts Population ²		229,545	133,310	547,008	15,601	737,848	72,204	461,190	155,101	1,471,724	10,724	654,331	487,521	680,705	776,610	6,433,422
Market Penetration Rate ³		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

¹ Represents membership in guaranteed issue health plans subject to M.G.L. c. 176M issued only on a group conversion basis. Please see separate report for membership in guaranteed issue health plans available to all eligible persons.

² Table 3: Annual Estimates of Population Change for Counties of Massachusetts and County Rankings: July 1, 2002 to July 1, 2003 (CO-EST2003-03-25). Source: Population Division, U.S. Census Bureau. Release Date: April 9, 2004

³ Total members in Massachusetts divided by the 2003 population in Massachusetts.